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| **Course Name** | **Code** | **Semester** | **T+U** | **Credit** | **ECTS** |
| **Professional Foreign Language-I** |  | 2 | 3+0 | 3 | 4 |
| Prerequisite Courses |  |
| Language of the Course | Turkish |
| Type of Course | Compulsory |
| Course Coordinator |   |
| Instructor |  |
| Course Assistants |  |
| The aim of lesson | Within the scope of this course, the student will be able to understand and apply the delivery, payment methods and documents used in foreign trade without any errors in a foreign language. Will be able to realize the delivery methods used in foreign trade in written and oral form in a foreign language. Will be able to make written and verbal forms of payment used in foreign trade in a foreign language.Will be able to express the terms of export, import, customs, foreign exchange and insurance in a foreign language in written and oral form. You will be able to express export terms in a foreign language, both written and verbal. You will be able to express import terms in a foreign language both written and orally. You will be able to express customs terms in a foreign language, both written and verbal. Foreign exchange and insurance terms. |
| Course Learning Outcomes | This lesson finally student ;1-Have the ability to translate and understand documents used from import and export correspondence and all professional scientific publications used in foreign trade2- Be able to use the English language effectively in foreign trade transactions and translate documents used in customs procedures3- It will be sufficient in reading international correspondence and writing answers. Will be able to use English effectively in phone calls and have a license to write and translate business letters |
| Course Content | Basic language grammar and translation techniques, foreign trade terms, types of delivery (incoterms), types of payment methods, types of documents in foreign trade, import terms, export terms, customs terms, insurance and foreign exchange terms. |
| **Weeks** | **Topics** |
| one | Basic Language Grammar and Translation Techniques |
| 2 | Forex Trading Terms |
| 3 | Types Of Delivery ( Incoterms) |
| 4 | Types Of Delivery ( Incoterms) |
| 5 | Types of Payment Methods |
| 6 | Types of Payment Methods |
| 7 | Types Of Documents In Foreign Trade |
| 8 | Types Of Documents In Foreign Trade |
| 9 | Import Terms |
| 10 | Import Terms |
| 11th | Export Terms |
| 12 | Export Terms |
| 13 | Customs Terms |
| 14 | Insurance And Foreign Exchange Terms |

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| **General Competencies** |
| from students this your lesson mother their subjects their understanding and fields with in applications their use expected . |
| **resources** |
| MEB, (2011). *Vocational english foreign trade-2* , Ankara, MEB Module.MEB, (2011). *Foreign trade 1* , Ankara, MEB Module.Kaya, F. (2015). *Foreign trade transactions* . Istanbul, Beta Publication. |
| **Evaluation System** |
| It is stated in the syllabus at the beginning of the semester. |

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| **WITH PROGRAM LEARNING OUTCOMES****COURSE LEARNING OUTCOMES RELATIONSHIP TABLE** |
|  | **PO1** | **PO2** | **PO3** | **PO4** | **PO5** | **PO6** | **PO7** | **PO8** | **PO9** | **PO10** |
| **LO1** | 2 | 3 | one | 2 | - | one | 5 | - | one | 2 |
| **LO2** | 2 | 4 | one | 3 | - | one | 5 | - | one | 2 |
| **LO3** | 2 | 3 | one | 3 | - | one | 5 | - | one | 2 |
| **REVENGE: Learning Outputs OP: Program Outputs** |
| **Contribution****level** | **1 Very Low** | **2 Low** | **3 Medium** | **4 High** | **5 Very High** |

Relation of Program Outcomes and Related Course

|  |  |  |  |  |  |  |  |  |  |  |
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| **lesson** | **PO1** | **PO2** | **PO3** | **PO4** | **PO5** | **PO6** | **PO7** | **PO8** | **PO9** | **PO10** |
| **Professional Foreign Language-I** | 2 | 3 | one | 3 | - | one | 5 | - | one | 2 |

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