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| **Course Name** | **Code** | **Semester** | **T+U** | **Credit** | **ECTS** |
|  **Foreign Trade Transactions Management** |  | 3 | 2+0 | 2 | 3 |
| Prerequisite Courses |  |
| Language of the Course | Turkish |
| Type of Course | Departmental Elective |
| Course Coordinator |   |
| Instructor |  |
| Course Assistants |  |
| The aim of lesson | To enable students to comprehend the basic principles of foreign trade transactions within the framework of theoretical knowledge and application examples. |
| Course Learning Outcomes | At the end of this course, the student;1. Performs import and export operations.
2. Learns the basic foreign trade concepts.
3. Follows customs procedures.
 |
| Course Content | Basic concepts of foreign trade, reasons for foreign trade between countries, types of foreign trade, export types and transactions |
| **Weeks** | **Topics** |
| 1 | Basic Concepts of Foreign Trade |
| 2 | Causes of Foreign Trade Between Countries |
| 3 | Types of Foreign Trade |
| 4 | Export Types and Transactions |
| 5 | Import Types and Transactions |
| 6 | Classical Foreign Trade Theories |
| 7 | Classical Foreign Trade Theories |
| 8 | Documents Used in Foreign Trade |
| 9 | Payment Methods in Foreign Trade |
| 10 | Payment Methods in Foreign Trade |
| 11 | Delivery Types in Foreign Trade |
| 12 | Delivery Types in Foreign Trade |
| 13 | Letter of Credit and Its Types |
| 14 | Customs and Foreign Exchange Legislation |

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| **General Competencies** |
| Students are expected to understand the main topics of this course and use it in their fields and applications. |
| **resources** |
| Kaya, F.(2007). Dış Ticaret İşlemleri ve Muhasebe Uygulamaları. Ankara: Yayıncılık. |
| **Evaluation System** |
| It is stated in the syllabus at the beginning of the semester. |

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| **WITH PROGRAM LEARNING OUTCOMES****COURSE LEARNING OUTCOMES RELATIONSHIP TABLE** |
|  | **PO1** | **PO2** | **PO3** | **PO4** | **PO5** | **PO6** | **PO7** | **PO8** | **PO9** | **PO10** |
| **LO1** | 5 | 5 | - | - | 5 | 3 | - | - | - | 4 |
| **LO2** | 5 | 5 | - | - | 5 | 3 | - | - | - | 4 |
| **LO3** | 5 | 5 | - | - | 5 | 3 | - | - | - | 4 |
| **LO: Learning Outcomes OP: Program Outcomes** |
| **Contribution Level** | **1 Very Low** | **2 Low** | **3 Medium** | **4 High** | **5 Very High** |

Relation of Program Outcomes and Related Course

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **lesson** | **PO1** | **PO2** | **PO3** | **PO4** | **PO5** | **PO6** | **PO7** | **PO8** | **PO9** | **PO10** |
|  Foreign Trade Transactions Management | 5 | 5 | - | - | 5 | 3 | - | - | - | 4 |

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